



12 March 2020

Dear Broker,

In accordance with Addendum to the Consumer Protection Code 2012 Provision 4.58A please find below our current commission arrangements which are subject to change with further notice.

| Product | Commission Payable Up To | Admin Fee Up To |
|---|---------------------------------|------------------------|
| All Financial Lines Products (PI, D&O, Med Mal, Crime, Cyber) | 10% | 20% |
| Property Owners | 10% | 20% |
| Unoccupied Properties | 15% | 20% |
| Tour Operators | 15% | 20% |
| Commercial Combined (Incl SME Package Policies) | 15% | 20% |
| Liability and Excess Liability | 15% | 20% |
| Marine | 15% | 20% |
| Surety Bonds | Nil | 20% |
| Personal Lines | 15% | 20% |
| Motor (Incl Fleet/Trade etc.) | 5% | 20% |
| Other | 15% | 20% |

The above commission and fee rates are standard however we note occasionally commission and fee may vary on an individual risk if approved.

Please note in certain cases that will be agreed prior to placement, we will work on a fee only basis.

Yours Sincerely,

W Irwin

William Irwin
Chief Executive
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